Exhibit Ai

allegation in Paragraphs 1 though 90, inclusive,

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as well as Defendants' other violations of the law, including immigration law, including by letter dated August 9, 2006.

- 89. As a direct and proximate result of Defendants' acts, errors and omissions and refusal to meet their indemnity obligations, Plaintiff has incurred substantial losses including significant attorneys' fees to defend itself, administrative and other fees and costs, as well as other and other forms of damage described in California Civil Code section 2278, opportunity costs, expenses, other costs, including consultant costs, and over \$279,000 in back pay liability, among other losses and all other expenditures resulting from Defendants' conduct.
- 90. Pursuant to Section XVIII of the Services Contract, the prevailing party in an action to enforce the Agreement, such as this one, is entitled to the award of reasonable attorneys' fees and costs. Plaintiff is entitled to such fees for bringing this action to enforce its right to indemnity and contribution and for the other contractual and legal violations of Defendants.

#### NINTH CAUSE OF ACTION

(Equitable Indemnity and Contribution)

#### (Against All Defendants)

- 91. Plaintiff incorporates by reference, as if fully set forth hercin, each and every
- 92. As a result of Defendants' fraudulent, unfair and unlawful conduct as described herein, Plaintiff was required to defend itself, pay attorneys' fees and costs, administrative fees and costs, has expended countless hours of time, and valuable resources and has been forced to expend substantial amounts of money for the investigation, defense, and judgment in proceedings arising out of and resulting from Defendants' unfair, unlawful and fraudulent conduct. Losses include significant attorneys' fees to defend itself, administrative and other fees and costs, as well as other and other forms of damage described in California Civil Code section 2278, opportunity costs, expenses, other costs, including consultant costs, and over \$279,000 in back pay liability, among other losses and all other expenditures resulting from Defendants' conduct.

24 COMPLAINT

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- 93. In doing so, Plaintiff has discharged and continues to discharge a liability from the National Labor Relations Act charges, which is partially or entirely equitably attributable to the acts, errors, omissions and other wrongful conduct of Defendants, including, but not limited to, their false and fraudulent representations of employer status, false advertising practices, repudiation of employer status, their failure to carry out their obligations as the sole employer, including, but not limited to, not terminating their own employees and/or reassigning their employees upon cancellation of the contract with UHC.
- 94. Defendants are responsible for the consequences of Plaintiff's justifiable reliance on Defendants' unlawful, unfair and fraudulent conduct. Defendants' fraudulent, unfair, unlawful and deceptive conduct was a substantial factor in causing this harm. Plaintiff has incurred substantial losses which ought to have been paid by Defendants and which Defendant should contribute to Plaintiff, including without limitation substantial losses, including significant attorneys' fees to defend itself, administrative and other fees and costs, as well as other and other forms of damage described in California Civil Code section 2278, opportunity costs, expenses, other costs, including consultant costs, and over \$279,000 in back pay liability, among other losses and all other expenditures resulting from Defendants' conduct.
- 95. Plaintiff has demanded that Defendants indemnify UHC and contribute to the defense and indemnify Plaintiff for the payments related to these employment matters, and Defendants refused to do so. Plaintiff is informed and believes that Defendants will continue to refuse to indemnify Plaintiff and contribute their share. Plaintiff has been compelled to expend money and pay damages which ought to have been paid by Defendants in a full amount to be determined.

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*III* 

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COMPLAINT

- (3) That Defendants be permanently enjoined from engaging in fraudulent, unfair, unlawful business practices, including without limitation an order that Defendants must cease from making false representations to their customers and prospective customers that they are the employer of the employees they assign to their customers' work sites and must provide notification to their customers and prospective customers like UHC of their previous false representations; or alternatively an order that Defendants refrain from any further denials to their customers such as UHC that Defendants are, in fact, the employer of the employees they assign to their customers such as UHC; and
- (4) That Plaintiff be awarded attorneys' fees and costs to the extent this claim is based on Defendants' breach of the Staffing Services Contract.

As to the Fifth Cause of Action for False and Misleading Advertising under B & P Code section 17500 et seq. against all Defendants:

- (1) That Defendants' unlawful course of conduct alleged herein be adjudged and decreed to be false, misleading and deceptive advertising in violation of Sections 17500 et. seq. of the California Business and Professions Code, as alleged herein;
- (2) That the Plaintiff recover restitution of all losses, plus interest, incurred as a result of Defendants' false, misleading and deceptive advertising under Section 17500 et. seq.;
- (3) That Defendants be permanently enjoined from engaging in false, misleading and deceptive advertising, including without limitation, an order that Defendants must cease from making false representations to their customers and prospective customers that they are the employer of the employees they assign to their customers' work sites and must provide notification to their customers and prospective customers like UHC of their previous false representations; or alternatively an order that Defendants refrain from any further denials to their customers such as UHC that Defendants are, in fact, the employer of the employees they assign to their customers such as UHC; and
- (4) That Plaintiff be awarded attorneys' fees and costs to the extent this claim is based on Defendants' breach of the Staffing Services Contract.

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COMPLAINT

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27 28 As to the Sixth Cause of Action for Aiding and Abetting/Inducing/Conspiracy under B & P Code section 17200 et seq. and section 17500 against all Defendants:

- (1) That the unlawful course of conduct alleged herein be adjudged and decreed to be a conspiracy and unlawful aiding and abetting to commit fraudulent, unfair, unlawful business practices and misleading and deceptive advertising in violation of Sections 17200 et. seq. and 17500 et. seq. of the California Business and Professions Code, as alleged herein;
- (2) That the Plaintiff recover restitution of all losses, plus interest, incurred as a result of Defendants' conspiracy and unlawful aiding and abetting of fraudulent, unfair, unlawful business practices and misleading and deceptive advertising.
- (3) That Defendants be permanently enjoined from engaging in aiding and abetting of and/or a conspiracy to commit fraudulent, unfair, unlawful business practices and misleading and deceptive advertising, including without limitation, an order that Defendants must cease from making false representations to their customers and prospective customers that they are the employer of the employees they assign to their customers' work sites and must provide notification to their customers and prospective customers like UHC of their previous false representations; or alternatively an order that Defendants refrain from any further denials to their customers such as UHC that Defendants are, in fact, the employer of the employees they assign to their customers such as UHC; and
- (4) That Plaintiff be awarded attorneys' fees and costs to the extent this claim is based on Defendants' breach of the Staffing Services Contract.

As to the Seventh Cause of Action for Breach of Contract against all Defendants:

- That the Plaintiff recover damages sustained by it as a result of Defendants' breach(es) of the Staffing Services Contract;
- (2) That Defendants indemnify Plaintiff for losses and other contractual damage and liability for their breaches, including without limitation the costs and liability associated with the employment-related claims of Defendants' employees; and
- (3) That Plaintiff be awarded attorneys' fees and costs under the Staffing Services Contact.

\_\_\_\_\_28 COMPLAINT

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	As to the Eighth Cause of Action for Contractual Indemnity against all
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2	Defendants:  (1) That the Plaintiff recover damages sustained by it as a result of Defendants'
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4	breach(es) of the indemnification provisions of Staffing Services Contract;  (2) That Defendants indemnify Plaintiff for losses and other damage and liability,
. 5	including without limitation the costs and liability associated with the employment-related
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7	claims of Defendants' employees; and  (3) That Plaintiff be awarded attorneys' fees and costs under the Staffing Services
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9	Contact.  As to the Ninth Cause of Action for Equitable Indemnity and Contribution against
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11	all Defendants:  (1) That Defendants indemnify Plaintiff for losses and other damage and liability,
12	including without limitation the costs and liability associated with the employment-related
13	claims of Defendants' employees; and
14	(2) That Defendants contribute to Plaintiff for losses and other damage and liability,
. 15	including without limitation the costs and liability associated with the employment-related
16	claims of Defendants' employees.
17	As to All Causes of Action:
18	(1) That Plaintiff be awarded its costs of suit; and
19	(2) That Plaintiff be awarded any other relief which the court deems just and proper.
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21 22	DATED: June 27, 2007 FISHER & PHILLIPS LLP
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24	By: The True
25	Robert Yonowitz Stacey Zartler
	Attorneys for Plaintiff U-HAUL COMPANY OF CALIFORNIA,
26	INC.
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- 1	COMPLAINT
	Irvine 472520.1

#### Superior Court of California County of Orange

HONORABLE H. WARREN SIEGEL, DEPARTMENT C13
CENTRAL JUSTICE CENTER
P. O. Box 838
Santa Ana, CA 92702-0838
714 834-2200
www.occourts.org

#### LAW AND MOTION PROCEDURES FOR DEPARTMENT

Law and Motion matters are scheduled on Mondays at 10:30 a.m. There is no reservation required. Phone 834-3766 to ask about Mondays that are not available. Judge Siegel posts rulings on the internet by 1:30 p.m. the Friday prior to the scheduled Monday hearing. If counsel's Internet service is not available they may contact the clerk in Dept. C13 for the ruling. Please refer to website for oral argument information.

See California Rule of Court 3.1308 which will be followed in these matters.

Phone 834-3766 for questions about motions or to confirm hearing dates (ex parte=s excepted). Information about continuances is not entered into the computer system until after the date and time of originally scheduled hearing.

Teleconference appearances are not encouraged. Please do not assume such requests will be granted. If argument is necessary or requested, personal appearance is required.

Judge Siegel issues tentative rulings.

CMCs & OSCs on Mondays at 8:30 A.M. Ex Partes Monday thru Friday at 8:30 A.M. Trials Mondays at 9:30 A.M. Law & Motion Mondays at 10:30 A.M.

Rev. 01/17/07

#### Superior Court of California County of Orange

HONORABLE H. WARREN SIEGEL, DEPARTMENT C-13— CENTRAL JUSTICE CENTER P. O. Box 838 Santa Ana, CA 92702-0838 714 834-2200 www.occourts.org

#### **EX PARTE INFORMATION**

Ex parte applications are heard Mon. thru Fri. at 8:30 A.M. Requirements pursuant to Rule 3.1200 – 3.1207, California Rules of Court shall apply.

Moving party shall notice Department C-13, 714-834-4592 of the application prior to noticing opposing parties pursuant to Rule 3.1203 through 3.1205, CRC.

The fee required for each ex parte application must be paid at the cashier=s windows (Room D110) prior to presenting documents to the courtroom.

Ex parte applications shall be presented in Department C-13 by 11:00 A.M. on the day before the hearing.

Ex Parte Applications must be in writing and:

- \$ Include a declaration of Notice of Ex Parte Hearing;
- State in first paragraph of application the irreparable harm that will occur if the relief requested is not granted until after a formally noticed hearing;
- \$ Declaration based on personal knowledge;
- S Points and Authorities ONLY IF EMERGENCY IS NOT APPARENT ON FACTS...
- s include a proposed order.

Moving party shall submit on moving papers unless the Court invites oral argument. The hearing of ex parte matters shall not interfere with or delay the trial in progress; counsel may have to wait.

#### **EX PARTE INFORMATION**

Rev. 01/17/07

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C21	MCEACHEN 834-4680	TUES. 1:30 P. M.	M - TH 9:00 A.M.	NOON, DAY BEFORE EX PARTÉ HEARING	3:00 P. M., DAY BEFORE EX PARTE HEARING
<b>C7</b>	MOBERLY 534-4656	TUES., 2:00 P.M Rulings posted on internet by 4:30 the day before the hearing. NOTE: Nictions for Demurrers, Summary Judgment and Adjudication of Isaues must be reserved with C-7 prior to filing by calling 71:4734-4656. Reservations for all other motions are no longer required effective 1/26/07.	M. W. TH. F 1:30 P.M.	NOON, DAY BEFORE EX PARTE HEARING	3:00 P.M. DAY BEFORE EX PARTE HEARING
C11	MONROE \$34-4584	TUES., 2:00 p.m. ## (Tentative Rulings posted on internet by 4:00, day prior to motion date.)	TUES, WED, THURS. 8:30 A.M.	NOON, DAY BEFORE HEARING	4:00 P.M., DAY BEFORE HEARING
C23	MOSS 834-4806	FRI. 10:00 A.M. Rulings posted on the Internet.	M-F 8:30 AM:	NO TELEPHONIC NOTICE TO DEPARTMENT IS REQUIRED	NOON, DAY BEFORE EX PARTE HEARING
C56	MUNOZ 534-4752	WED., 2:00 P.M. Rulings posted on the Internet.	M - TH 8:30 A.M.	10:00 A.M., DAY BEFORE EX PARTE HEARING	NOON, DAY BEFORE EX PARTE HEARING
C10	MYERS, COMM 834-4680	THURS, 9:00 A.M. Ruknos posted on the Internet. on Wednesdays	M-TH 1:30P.M. FRI 11:00 A.M.	4:00, DAY BEFORE EX PARTE HEARING	M - TH, 10:00 A.M., DAY OF EX PARTE HEARING FRI, 9:00 A.M., DAY OF EX PARTE
C32	PERK 834-2351	FRE, 11:00 AM. Rulings on Internet by 3:00 prior to the scheduled hearing	M-TH, 8:00 A.M.	NOON, DAY BEFORE EX PARTE HEARING	BY 3:00 P.M. DAY BEFORE EX PARTE HEARING
W11	SCHULTE 896-7181	Fri 9:30 A. M NOTE: Law and Motion matters must be reserved with the court clerk. Tentative Rulings will be posted by Thursday, 12:00 pm.	NONE	NONE	NONE
222	SMITH 634-4365	FRI., 10:00 A.M. Tentative Rulings posted on internet by 3:00 P.M. day prior to bearing	M - TH 1:30 P.M.	10:00 A.M., DAY BÉFORE EX PARTE HÉARING	3:00 P.M., DAY BEFORE EX PARTE HEARING
13	855B2	s/CN, 10:30 A.M. Interior fullings posted by 1:30 . M. Friday prior to Monday Resilled	M-F 6:30 A.M	NOTICE TO THE DEPARTMENT RIGHT TO NOTICING COLDSING PARTIES PURSUANT TO RULE 78(9)-THROUGH (9), CRC	NEARING DAY BEFORE EXPARTE
	THOMPSON 834-2273	FRL, 9:30 A.M. Rullings posted on internet	M-F 1:30 P.M.	NONE	NOON DAY BEFORE EX PARTE HEARING
25		WED. 1:30 P.M. #	M, T, TH 4:00 W, 3:30 F, 11:30 A.M.	4:00 P.M., DAY BEFORE EX PARTE HEARING	9:30 A.M., DAY OF EX PARTE HEARING

<sup>&</sup>quot;Nocated at WEST JUSTICE CENTER, 8141 13" Street, Westminster, CA 92683

REVISED: 08/14/07

<sup>\*</sup>Refer to Rule 3,1200, California Rules of Court et seq. and the Specific Courtroom Ex Parte Policies for individual Courtrooms

#### SUPERIOR COURT OF CALIFORNIA, COUNTY OF ORANGE

#### ALTERNATIVE DISPUTE RESOLUTION (ADR) INFORMATION PACKAGE

#### NOTICE TO PLAINTIFF(S) AND/OR CROSS-COMPLAINANT(S):

Rule 3.221(c) of the California Rules of Court requires you to serve a copy of the ADR information package along with the complaint and/or cross-complaint.

#### California Rules of Court - Rule 3.221 Information about ADR

- (a) Each court shall make available to the plaintiff, at the time of filing of the complaint, an ADR information package that includes, at a minimum, all of the following:
  - (1) General information about the potential advantages and disadvantages of ADR and descriptions of the principal ADR processes.
  - (2) Information about the ADR programs available in that court, including citations to any applicable local court rules and directions for contacting any court staff responsible for providing parties with assistance regarding ADR.
  - (3) In counties that are participating in the Dispute Resolution Programs Act (DRPA), information about the availability of local dispute resolution programs funded under the DRPA. This information may take the form of a list of the applicable programs or directions for contacting the county's DRPA coordinator.
  - (4) An ADR stipulation form that parties may use to stipulate to the use of an ADR process.
- (b) A court may make the ADR information package available on its Web site as long as paper copies are also made available in the clerk's office.
- (c) The plaintiff must serve a copy of the ADR information package on each defendant along with the complaint. Cross-complainants must serve a copy of the ADR information package on any new parties to the action along with the cross-complaint.

#### SUPERIOR COURT OF CALIFORNIA, COUNTY OF ORANGE

Did you know that most civil lawsuits settle without a trial?

#### Introduction

And did you know that there are a number of ways to resolve civil disputes without having to sue somebody? These alternatives to a lawsuit are known as alternative dispute resolution (ADR). The most common forms of ADR are mediation, arbitration, and case evaluation. There are a number of other kinds of ADR as well.

In ADR, trained, impartial persons decide disputes or help parties decide disputes themselves. These persons are called neutrals. For example, in mediation, the neutral is the mediator. Neutrals normally are chosen by the disputing parties or by the court. Neutrals can help parties resolve disputes without having to go to court. ADR is not new. ADR is available in many communities, through dispute resolution programs and private neutrals.

#### Advantages of ADR

ADR can have a number of advantages over a lawsuit. ADR can be speedier. A dispute often can be resolved in a matter of months, even weeks, through ADR, while a lawsuit can take years. ADR can save money. Court costs, attorney's fees, and expert fees can be saved. ADR can permit more participation. The parties may have more chances to tell their side of the story than in court and may have more control over the outcome. ADR can be flexible. The parties can choose the ADR process that is best for them. For example, in mediation the parties may decide how to resolve their dispute.

ADR can be cooperative. This means that the parties having a dispute may work together with the neutral to resolve the dispute and agree to a remedy that makes sense to them, rather than work against each other. ADR can reduce stress. There are fewer, if any, court appearances. And because ADR can be speedier, and save money, and because the parties are normally cooperative, ADR is easier on the nerves. The parties don't have a lawsuit hanging over their heads for years.

ADR can be more satisfying. For all the above reasons, many people have reported a high degree of satisfaction with ADR. Because of these advantages, many parties choose ADR to resolve a dispute, instead of filing a lawsuit. Even when a lawsuit has been filed, the court can refer the dispute to a neutral before the parties' positions harden and the lawsuit becomes costly. ADR has been used to resolve disputes even after a trial, when the result is appealed.

#### Disadvantages of ADR

ADR may not be suitable for every dispute. If ADR is binding, the parties normally give up most court protections, including a decision by a judge or jury under formal rules of evidence and procedure, and review for legal error by an appellate court. There generally is less opportunity to find out about the other side's case with ADR than with litigation. ADR may not be effective if it takes place before the parties have sufficient information to resolve the dispute. The neutral may charge a fee for his or her services. If a dispute is not resolved through ADR, the parties may have to put time and money into both ADR and a lawsuit.

Lawsuits must be brought within specified periods of time, known as statutes of limitation. Parties must be careful not to tet a statute of limitations run out white a dispute is in an ADR process.

#### Three Common Types of ADR

This pamphlet describes the forms of ADR most often found in the California state courts and discusses when each may be right for a dispute.

#### MEDIATION

In mediation, a neutral (the mediator) assists the parties in reaching a mutually acceptable resolution of their dispute. Unlike lawsuits or some other types of ADR, the mediator does not decide how the dispute is to be resolved. The parties do.

Mediation is a cooperative process, in which the parties work together toward a resolution that tries to meet everyone's interests, instead of working against each other, where at least one party loses. Mediation normally leads to better relations between the parties and to resolutions that hold up. For example, mediation has been very successful in family disputes, particularly with child custody and visitation.

Mediation is particularly effective when the parties have a continuing relationship, like neighbors or business people. Mediation also is very effective where personal feelings are getting in the way of a resolution. This is because mediation normally gives the parties a chance to let out their feelings and find out how each other sees things. Mediation may not be a good idea when one party is unwilling to discuss a resolution or when one party has been a victim of the other or cannot have enough bargaining power in the mediation. However, mediation can be successful for victims seeking restitution from offenders. A mediator can meet with the parties separately when there has been violence between them. Form No. L1200 (Rev. January 1, 2007)

#### **ARBITRATION**

In arbitration, a neutral (the arbitrator) reviews evidence, hears arguments, and makes a decision (award) to resolve the dispute. This is very different from mediation, where the mediator helps the parties reach their own resolution. Arbitration normally is more informal and much speedier and less expensive than a lawsuit. Because of the large number of cases awaiting trial in many courts, a dispute normally can be heard much more quickly by an arbitrator than by a judge.

Often a case that may take a week to try in court can be heard by an arbitrator in a matter of hours, because evidence can be submitted by documents (like medical reports and bills and business records), rather than by testimony.

There are two kinds of arbitration in California. Private arbitration, by agreement of the parties involved in the dispute, takes place outside of the courts and, normally, is binding. In most cases "binding" means that the arbitrator's decision (award) is final and there will not be a trial or an appeal of that decision. By contrast, a decision by an arbitrator in a case referred by the courts, known as "judicial arbitration," is not binding, unless the parties agree to be bound. A party who does not like the award may file a request for trial with the court within a specified time. However, if that party does not do better in the trial than in arbitration, he or she may have to pay a penalty.

Arbitration is best for cases where the parties want a decision without the expense of a trial. Arbitration may be better than mediation when the parties have no relationship except for the dispute.

Arbitration may not be a good idea when the parties want to resolve their dispute by themselves, or with the ald of a neutral.

#### CASE EVALUATION

In case evaluation, a neutral (the evaluator) gives an opinion on the strengths and weaknesses of each party's evidence and arguments, and makes an evaluation of the case. Each party gets a chance to present the case and hear the other side. This may lead to a settlement, or at least help the parties prepare to resolve the dispute later on.

Case evaluation, like mediation, can come early in the dispute and save time and money.

Case evaluation is most effective when someone has an unrealistic view of the dispute or when the only real issue is what the case is worth, or when there are technical or scientific questions to be worked out.

Case evaluation may not be a good idea when it is too soon to tell what the case is worth or when the dispute is about something besides money. like a neighbor playing loud music late at night.

#### Additional Information

There are several other types of ADR beside mediation, arbitration, and case evaluation. Some of these are conciliation, settlement conferences, fact finding, mini-trials, and summary jury trials. Sometimes parties will try a combination of ADR types. The important thing is to try to find the type or types of ADR that are most likely to resolve your dispute.

The selection of a neutral is an important decision. There is no legal requirement that the neutral be licensed or hold any particular certificate. However, some programs have established qualification requirements for neutrals. You may wish to inquire about the qualifications of any neutral you are considering. Agreements reached through ADR normally are put in writing by the neutral and, if the parties wish, may become binding contracts that can be enforced by a judge. You may wish to seek the advice of an attorney as to your legal rights and other matters relating to the dispute.

#### Whom Do You Call?

To locate a dispute resolution program or neutral in your community:

Contact the Callfornia Department of Consumer Affairs, Consumer Information Center, toll free, 1-800-952-5210, or contact the local bar association, or look in the Yellow Pages under "Arbitrators" or "Mediators."

For more information on local Arbitration Programs, please phone 714/834-3774 (for court ordered arbitration only) or refer to Superior Court of California, County of Orange, Local Rules 360 and 446.

Free mediation services are provided under the Orange County Dispute Resolution Program Act (DRPA). For information regarding DRPA, phone: Institute for Conflict Management (714) 288-5600; Community Service Programs, Inc. (949) 851-3168; Orange County Human Relations (714) 834-7198; or Fair Housing Council of Orange County (714) 569-0827.

There may be a charge for services provided by private arbitrators and mediators.

Presented by the Judicial Council of Celifornia and the State Bar of California - March 1998

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SI	UPERIOR COURT OF CALIFORNIA, COUNTY OF ORANGE	FOR COURT USE ONLY
	istice center: Central - 700 Civic Center Dr. West, Santa Ana, CA 92701-4045	
	Civil Complex Center - 751 W. Santa Ana Bivd., Santa Ana, CA 92701-4512	
	Harbor-Laguna Hills Facility - 23141 Moulton Pkwy., Laguna Hilis, CA 92653-1251	
	Harbor-Newport Beach Facility - 4601 Jamboree Rd., Newport Beach, CA 92660-2595 North - 1275 N. Berkeley Ave., P. O. Box 5000, Fullerton, CA 92838-0500	
<u>п</u>	West - 8141 13 <sup>th</sup> Street, Westminster, CA 92683-4593	
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Approved for Optional Use L1270 (Rov. January 1, 2007)

California Rules of Court, rule\_3.221

#### EXHIBIT A



180-03

June 9, 2003

Bob Aleo-Human Resources U-Haul International 2727 N Central Avenue Phoenix, Arizona 85004

Mr. Alco.

NSR would like to thank you and your company again for this distinct opportunity to present you with contracted staffing services. We have enclosed all requested information and look forward to further discussion and negotiations regarding this offer.

The Mark-Up Rate would include all recruiting and screening of employees, payroll taxes, unemployment, and workers compensation. If the workers compensation rates change, you will be notified in writing and the changes will be directly reflected in the rates.

\*Fee Schedule is guaranteed to be in effect for a minimum of 1 year.

•	Temporary	45 %
•	Temporary to Permanent	45 %
	Payroll Services	40 %

\*Bill rate is achieved by multiplying hourly pay rate times Mark Up %.

Overtime Rate
 Background Checks
 1.50% of Regular Honriy Pay Rate
 \$20.08 per amployee

Hackground Checks
 Pro-Bunployment Screen
 \$40.00 per employee

o U-Haul will only be charged for hours in which an assigned worker actually performs duties

NSR prides itself on quality candidates, top level customer service and committed and dedicated staff to ensure that all of your company's needs are met. We will work closely with U-Haul and its team to develop and maintain a committed partnership.

Please feel free to centect myself or Victoria Sadoff, if you have any additional comments regarding the contract. We look forward to working with you in the near future.

Denise Caldwell Branch Manager

Northwest Staffing Resources

425,251.6651

Requests.

18000 72nd Avenue S. Suite 192 w Kent, Wathington 98422 425.751.665) = Fax 425.251.6839 w www.nwatafiling.com Victoria Sadoff
Account Manager

Northwest Staffing Resources

425.251.6651

Office focasions throughout

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WAIKINGTOX

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CALIFORNIA

#### RECRUITING

Northwest Staffing Resources' staff includes three Area Recruiters who assist in the search for qualified temporary employees. The Recruiters' efforts include long-term relationships with a large variety of recruiting resources in the area. These include:

- Community colleges, colleges and universities
- Private business/technical schools
- Private & public vocational schools
- Professional associations
- Minority programs & organizations
- Community service organizations/leagues
- State agencies and programs
- Non-profit employment organizations
- Displaced homemakers program
- Senior citizen organizations
- Relocation companies/departments
- Companies experiencing lay-offs
- Churches and church based community services
- Youth employment organizations
- Apartment complexes (resident flyers and new packages/posters)
- High schools

#### Ongoing recruiting activities include:

- Dedicated search campaigns
- Sending out weekly listings of current positions
- Announcing job openings with numerous recruiting resources
- Making presentations to job preparation workshop groups and specific vocational classes
- Ongoing contact with representatives at each resource
- Job and Career fairs
- Advertising in local newspapers, the yellow pages, radio, newsletters
- Seeking new recruiting resources
- Managing NSR's referred and retention programs
- Internet specific campaigns through selected and dedicated search organizations such as NSR web page, Head Hunter, Career Mosaic, Americans Job Bank, Net Temps, and more...

#### YOUR STAFFING SOLUTIONS PARTNER

#### SCREENING PROCEDURES

Prospective temporary employees complete a very thorough application process before being considered for hire. Applicants on average, spend 1.5 to 2.5 hours completing skill appropriate paperwork, testing, and interviewing. This process includes:

- Verification of identity and eligibility to work in the United States.
- The applicant reads and agrees to NSR Hiring Standards, which includes our Drog & Alcohol Policy and our Background & Credit Check Policy. At the client's request drug, background, and credit checks are completed.
- The applicant is given a battery of written and hands-on skill tests to ensure their level of competency as it relates to the position they seek. Our QWIZ testing program is a fully interactive, hands-on skill evaluation. The applicant's level of competency is rated as beginner, intermediate, or advanced.
- The applicant takes the Insight Worldwide Applicant Survey. This survey provides a background profile designed to determine an individual's propensity toward substance abuse, theft, violence, deception, dependability and workers compensation fraud. The survey consists of 70 questions, which when answered, will highlight any macceptable behaviors.
- After the paperwork and testing are complete, the applicant interviews with a Staffing Coordinator for final determination of skill level, discussion of work history, explanation of pay system, and job location preferences. Our policies, procedures, and NSR's high standards for all employees are reviewed. At this point, we will assess the candidate's attitude toward work, desire to fulfill their employment responsibilities, and commitment to our high job performance standards.
- Applicants are shown a safety video and are tested on their comprehension. Our Return-to-Work program and invarious materials handling are also discussed. NSR is very proactive in ensuring the safety of all temporary employees as well as permanent NSR employees.
- In the last step, the applicant is given the "NSR Handbook for Temporary Employees" with a receipt card that is signed by the new applicant and kept with the applicant file.
- Our branch staff then verifies three provious job references prior to final approval for using the new applicant.
- Only those applicants who have high test scores, low risk Insight results, strong references, and a pleasant, professional attitude will be considered qualified to work for NSR.

All temporary employees leave our offices understanding Northwest Staffing Resources' requirements regarding professionalism, commitment, flexibility, and confidentiality.

YOUR STAFFING SOLUTIONS PARTNER

#### CONDITIONAL OFFER OF EMPLOYMENT

Northwest Sinfling Resources, Inc. (NSR) and its affiliates provide assignments to qualified individuals. Assignments may range from one day to long term in duration and may be part or full-time. Sometimes we can assign new applicants quickly, while at other times it may take us longer to find you suitable work. On occasion, we are mable to find employment for some individuals.

NSR AND ITS AFFILIATES CANNOT GUARANTEE THAT WE WILL FIND YOU EMPLOYMENT.

Based on the data you have provided us on your application, you possess the basic qualifications, skills, and experience required for placement. We are making this conditional offer of employment with the following conditions:

- Your completion of additional orientation
- Our completion of employment reference checks
- Your ability to perform essential functions of the assignment

		•	
Name of Applicant	(bleast bija)		
lt.	Streets biring		
Signature of Applicant	•	Date	######################################
Branch Representative		Data	<u></u>

1.2 Exh-O Cond Offer Euro Form

Revi 2/5/01

Northwest Staffing Resources, Inc.

- Northwest Staffing Group, Inc.
- NSR Management, Inc.
- Resources Staffing Group, Inc.
- MSRNSR, Inc.
- Legal Northwest, a division of NSR.
- Attorney Staffing Group, a division of NSR.
- Accountants Northwest, a division of NSR.

#### BACKGROUND VERIFICATION AUTHORIZATION

Many of our clients require background checks on all employees working within their facilities. In order to comply with our clients' requests, we require your authorization to investigate and release to the client any personnel information the client may request from your personnel record, including Criminal Background Investigation information. Your signature below will give us that authorization.

I authorize Northwest Staffing Resources, Inc. and its subsidiaries ("NSR") to release to their client information NSR and the ellent deem pertinent to satisfy the client's "background check" procedures.

Signed

Signed		 		
Print Name		 		
Date	· ·	·	-	
Social Security No.	·		 •	
Driver's LicenseNo.				
Date of Birth	<del></del>			

Please list places of residence for the list seven years.

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1.2 Rah-Bi Bigd Auth Foun

Rav: 06/09/03

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Yes	No			
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NATURE OF INCIDENT(5)	DATE(S)	LOCATION(5)	DISPOSITION	٠
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Please read the following before sign	ning:			
I certify that all statements I have in application, or any other supplement falsification of this information, or a immediate termination.  In the event that I am placed on a ter-	ade on this q bay materis? ny intentions	ere true and correct I omission of data (	. I also recognize that any on my part, may result in m	Y
of the information on my application and I release the client, NSR, and all nature arising from such investigation	rient), I bere of employing persons and	by sutbodies the cli	ent to investigate the accur	

1.2 Eth-E! Bleed Auth Forth

Kara 05/09/05

# SUBSTANCE ABUSE POLICY

We are committed to maintaining a safe, productive work environment at all our facilities and client work sites and to safeguard our clients' property. Its use of elected or drugs, or both, can understine our productivity, the drugs, or both, and undermine our productivity, the quality of services tundenci, and and image. For these reasons we have established the following drug almos policy,

The manufacture, sale, use or possession of abohol, and other commilted or Wegel substances (except staicily in accordance with medical authorization) or any other substances which impair job performance or pose a lazard, when one or possession occurs an our premises or property, our client's paraises or property (including private vehicles on premises, parking lots and recreation areas), during work time, or while representing us to any work-related fashlon is prohibited.

performance is probinited. For purposes of this policy, having any detectable level of an illegal or controlled drug in your system while covered by this policy will be Reporting fix work having consumed election or used illegal drugs or controlled solutances at a time, or in such quentifies, or in a manner that may impair work considered to be a violation. Where we have reasonable suspicion that an employee is in violation of this policy, the employee will be required to submit to testing to determine the presence or use We reserve the right to deservative or any involvement with alcohol or drugs. whether reasonable suspicion exists. If you are involved in a job-related accident treations in physical injury (to yourself or others) requiring more than standard first aid you will be required to enhant to testing to determine the presence or use or any involvement with abound or drugs uniers the organization determines in its discretion that the sections could not have seen caused by alcohol or drug use.

# DRUG SCREEN AUTHORIZATION

employment-related drug screen of my unine. In understanding that this may be done at the request of one NNR's elicina or NNR. I fluther understand that if my drug severa is positive for illegal drugs, I will not be assigned to the client for the undersigned, bereby give my consent and voluntarily aromit to an employment and my employment with NSR will end.

I understand NSK witt regultre a drug screex whenever as our-ko-job accident or lajury is reported in accordance with the company policy and this authoritation and consent Do you agree to the above conditions to process your application and se an on-going Ų condition of emplayment? Please initial one survery

1.2 Early App Back Page

# althorization for release and use of testing information

I, the undersigned, hardry surknotzes the laboratory, clinic, or expanization doing the drug screening to release to Northwest Staffing Resources' elient all mentic of the drug screen Performed by the laboratory.

I authorize NSR and its client to communicate this information internally and/or between themselves as they deem appropriate and to use this information for any purpose, including but not thurted to evaluating whether or not to continue my employment.

the circumstances. However, if the results are made public, I release NNR and its elients I understand that the drug screen results will be kept confidential to the extent possible under from bishiliy for demages, which may result to no fluough to fault of NSR enclor its clients. Do you ague to the above conditions to process your application and as an on-going condition of employment?

Please initial one enswer

## FKLONY DISCLOSURE

WA and CA Applicants: Have you been convicted of a bilony within the last 7 years? OR and 1D Applicants: Have you been convicted of a filony within the last 10 years?

2 Please initial one answer

Is yes, give dates and chemnstances:

Your enswer may or may not althot our filting decition depending upon the position for which you are being considered.

### STGNATURE

have read and understand the suthertextion given harein. I agree that MSR shall not be liable in any respect if employment is denied to me or if my employment is terminated because of I certify that the enswers given barein are true and complete to the bost of my knowledge. I false, incomplete or misleading information in my application or interriere(s),

Applicant Signature

Date Signed

Rev. 2501

#### Employment Verification & Reference Check

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#### Safety

As your employer, we are concerned about your safety and health. To secomplish our goal of providing as safe an environment as we can, we have established safety standards for all comployees. Employee responsibilities are:

#### All applicants

- Notify us if you are asked to perform any duties outside the specific assignment which you were sent to perform.
- Notify us immediately if any supervisor or other authority at your job assignment directs you to perform any act that conflicts with any rule or regulation listed in your handbook.
- 3. Make yourself aware of the locations of safety stations at your job site, such as first aid equipment, eye wash stations, and other minor medical supplies,
- 4. Determine what safety standards our client has in place and follow thom.
- Always perform your assigned task in a safe and proper manner; do not take shortcuts. The taking of shortcuts and the ignoring of established safety rules is the leading cause of employee injury.
- Notify your branch office immediately if you have been injured on the job.

#### Light Industrial Applicants

- 7. When lifting, use the approved lifting technique: bout at your kneet, grasp the load family, then raise the load by using your legs while keeping your back as straight as possible.
- Never lift more than you can handle. Ask the help in lifting very heavy loads.
- Never lift over 50 pounds without permission from your branch. If the ellent company asks you to lift more than 50 lbs., first contact your staffing coordinator.
- 10. Do not use any machinery with which you are unfamiliar.
- 11. Nover remove or typess sufety devices. Obey all safety signs and tage.
- 12. You may be assigned certain Personal Protective Safety Equipment (PPE). This equipment should be available for use on the job, be maintained in good condition, and worn when required.
- 13. Wear appropriate attire to light industrial assignments. Closed-toe show are mandatory attire for such assignments, and some
- 14. Driving on the job and operating forklifts is strictly probibited. If the client company asks you to drive or operate a forklift, first contact your Staffing Coordinator.

#### HAZARD COMMUNICATION

If you believe you are working with or around hazardous chemicals, you should ask our client for a list of the chemicals and the Materials Sufety Data Sheet (MSDS) for the chemicals. You should advise us of the conditions.

Name of Applicans  (please print)  Signature of Applicant  Date			<u> </u>
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(Please print) Signature of Applicant	,		Name of Applicant
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1.2 Hah-F Safety Rules Porm

Her: 2/5/01

	NSR HIBING STANDABUS FOR ALL TEMPORARY EMPLOYEES - POLICY AND PROCEDURES CHECKLIST
	To indicate that you have read and understood man the second of the second seco
·	To indicate that you have read and understood each line, please place your initials in the space provided.  1 understand to be riigible for employment I MUST provide the following:  Freef of eligibility to work in the U.S. and complete an I-9 form (required by the innulgration and Naturalization Service).  A consistent and verifiable work history.  An explanation for any "temination" listed as a reason for leaving a previous employer.  3 professional references, with verifiable dates of employment.  Bducational references that are documented or verifiable, when required by the job assignment.
	I understand to be eligible for employment I MUST perform the following:  Completely and truthfully fill out the application included in the employment packet.  Successfully complete an Insight Survey.  Sign a consent form to submit to drug testing. I understand that my failure to comply with this agreement will be grounds for my immediate terndazion.  Sign a consent form to submit to a background check.  Comply with the safety rules and regulations and invarious communication program as shown to me in the NSR orientation and safety video.
. 3	I understand the following NSR policies regarding applicants:  NSR may not interview me today. NSR may call me another day for an interview.  NSR does not always make thing decisions instantly. Depending upon the number of applicants, decisions may take several days.  NSR does not discuss our hiting decisions with applicants.  NSR does not always hire everyone who applicants.  NSR does not always hire everyone who applicants.  NSR does not always hire everyone who applicants.
	I understand my responsibilities with NSR include but are not limited to the following:  i understand I MUST display a counteres and businessilks attitude.  Junderstand I am expected to complete any job satigament I accept, if I do not complete the assignment, NSR can assume I have voluntarily quit.  i understand I am an employee of NSR and only I or NSR can tennisons my employment. When an assignment ends I must report to NSR office for my next assignment. Fellows to do so or to accept my next assignment will indicate that I have voluntarily quit.  I understand the "No Show" policy enforced by the stalling conditating. If for some unexpected reason, such as an emergency or illness, I anderstand the "No Show" policy enforced by the stalling conditating. If for some unexpected reason, such as an emergency or illness, I fallure to do so may be grounds for dismissal or indicate that I have quit.  If I sustain an injury an five job, I will inform the client and NSR immediately after the accident (unless severity of accident is such that to inform NSR immediately may be life threstening or potentially increase injury. In this case I will inform NSR as soon as possible). NSR and conditions with the client and myself the proper procedure for treatment and reporting of the accident.
•	understand the following NSR policies regarding payroll:  NSR pays its employees once a work. The pay period starts on Monday and ends on Sunday. I will check with my branch office for specific dates and times when check will be available. In order to be paid in a timely manner, I understand that timecards must be turned in no later than 5:50 p.m. on the Monday following the Work worked. Any late cards will not be paid until the next payroll period.  Unless special arrangements have been made, I understand NSR will not recognize or pay for any hours worked by an employee in the absence of an individual timecard signed by both the client and the ampliance.
mpioymani i	I am applying for employment with Northwest Staffing Resources, inc. (NSR). I further understand that NSR makes no promise or permanent employment or employment for a specified term. I understand NSR (a an "at will" employer. Just as I can terminate my at any time and for any reason, NSR can terminate my employment at any time and for any reason. I also understand that continued with NSR is at the sole and exclusive option of their management.
locognica so unace losg si	nd understand the above standards and conditions for employment, I understand that failure to comply with these policies and ould lead to my termination and may jeopardize my unamployment benefits.
Nau	me of Applicant
	(please print)

1.2 Hah-G Hiding Study Porm

Rev: 2/5/01

#### **APPLICANT POLICIES**

- 1. We do not always hire everyone who applies.
- 2. We may not interview you today. We may call you for another day for an interview.
- 3. We do not always make hiring decisions instantly. Depending upon the number of applicants, decisions may take several days.
- 4. We do not discuss our hiring decisions with applicants.
- 5. We will call you if we have a job for you.
- 6. We are an Equal Opportunity Employer.

I have read, understand, and agree to cooperate with these policies. I also understand that the information I provide about myself on application forms, the survey, and during interviews will be used in making hiring decisions. I consent to the information being used for this purpose.

Applicant Signiture	Date
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1.3-Eul-A App Policies

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